

Bellwether Wines

WINE DIVISION OF OAKHAM ALES



WINE LIST 2024

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HOW TO ORDER

Telephone
01733 370500

Email
orders@oakhamales.com

All bottle sizes are 75cl unless stated otherwise

*All prices exclude VAT

KEY // COLOUR / ■ White / ■ Red / ■ Rose // CLOSURE / ☞ Stelvin / ☐ Cork

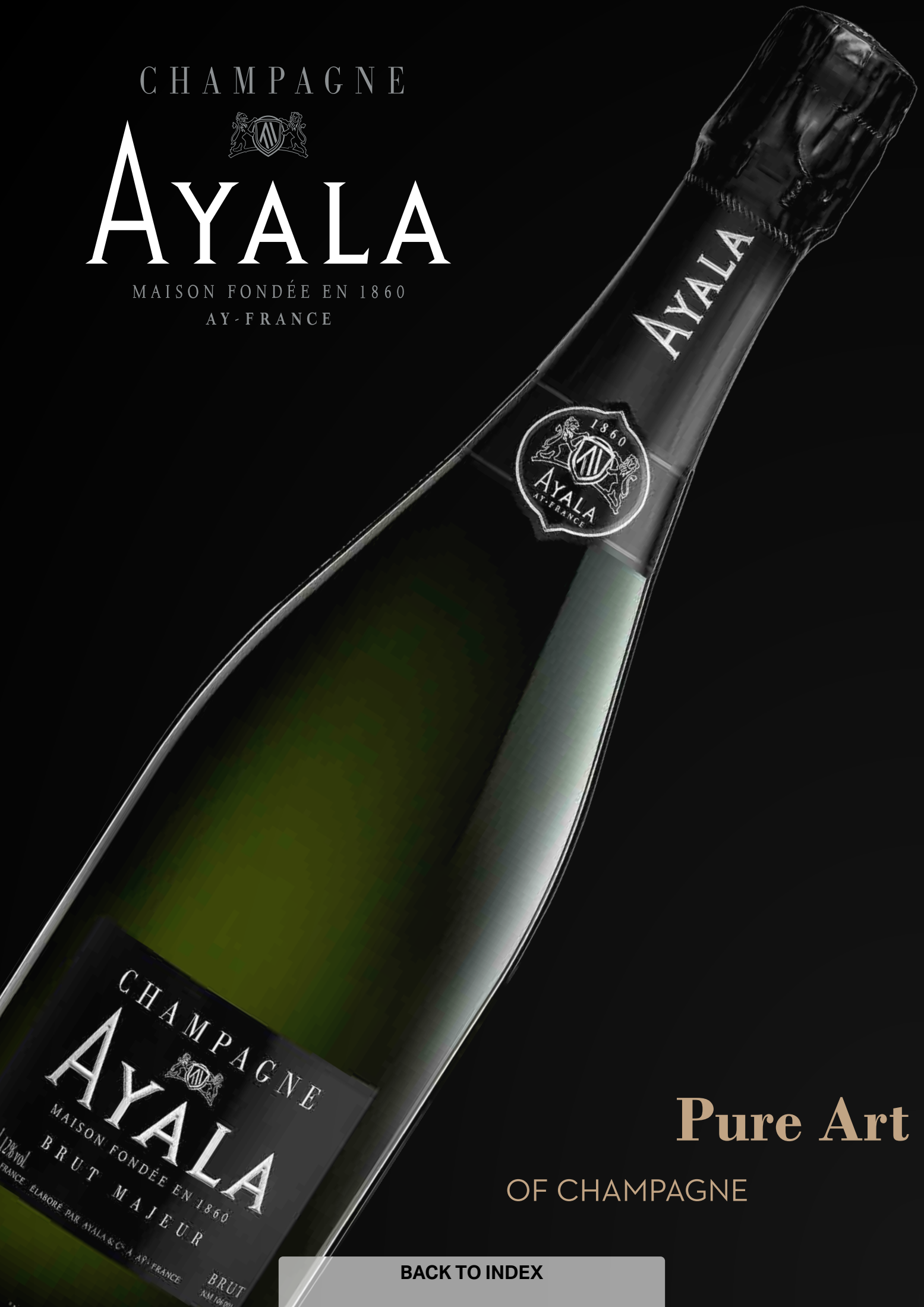
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CHAMPAGNE



AYALA

MAISON FONDÉE EN 1860
AY - FRANCE



Pure Art

OF CHAMPAGNE

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CHAMPAGNE

Product Code	Description	Case Size	Colour	Closure
MTZ002	Ayala Brut Majeur	6	■	☐
MTZ003	Ayala Rose Majeur	6	■	☐
AL5135	Grande Réserve Premier Cru, Champagne Pierre Mignon	6	■	☐
AL5138	Rosé Brut , Champagne Pierre Mignon	6	■	☐
FOR059	Laurent-Perrier La Cuvée Brut	6	■	☐
FOR060	Laurent-Perrier Cuvée Rosé	6	■	☐



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dal  1912

FABIANO

VINI DI VERONA



In 1912 after a life at sea, Francesco Fabiano saw an opportunity to follow his passion for fine food and wine and opened a small hostelry at 'Castello 4357' just off the famous St Mark's Square in Venice. During the 1950's, Francesco further developed his interest in the wines of the region and made the transition from wine trader to wine producer and moved to a province of Verona to build his own winery with the help of his son Nicola. Now in the hands of

the fourth generation, Alessandro has continued the development of the company gaining international recognition for the consistent high quality and value of his wines. Never losing sight of the legacy his grandfather left him, today he pays homage by using an original photograph of his wine bar on their Prosecco Castello 4357.

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SPARKLING WINE

Product Code	Description	Case Size	Colour	Closure
» FRANCE				
FOR049	Cruse Brut	6	■	☐
FOR051	Cruse Brut Rose	6	■	☐
» ITALY				
FOR100	Barocco Prosecco Rosé Spumante	6	■	☐
FOR091	Botter Prosecco Spumante DOC	6	■	☐
AL6792	Cielo e Terra Casa Defra Prosecco Spumante d'Oro DOC	6	■	☐
ABS008	Fabiano Castello '4357' Spumante Prosecco DOC Brut	6	■	☐
ABS007	Fabiano Castello '4357' Rosato Spumante	6	■	☐
FOR022	Prosecco Frizzante Cortesia, Botter	12	■	☞
» SOUTH AFRICA				
DGB032	Old Wine Road Gorgeous Cap Classique Brut NV Rosé	6	■	☐
» SPAIN				
FOR021	Cava Brut Nature, Castell Llord	6	■	☐



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WINE THAT'S MAKING WAVES
IN MORE WAYS THAN ONE



SEA CHANGE

Lover of Wine. Protector of Oceans.

**PASSIONATE ABOUT PROTECTING
OUR OCEAN AND GREAT TASTING WINE**

Every bottle of Sea Change helps fund ocean conservation projects across the globe and our minimal packaging reduces waste and environmental impact.

scan + follow us

 @seachangewine



FRANCE

Product Code	Description	Case Size	Colour	Closure
» ALSACE				
FOR072	Gewurztraminer, Reserve, Gustave Lorentz	12	■	☞
» BEAUJOLAIS				
AL1960	Fleurie, Domaine Berrod	12	■	☞
AL1930	Beaujolais-Villages, Domaine de Colette	12	■	☞
» BORDEAUX				
FOR024	Château Brande-Bergère Bordeaux Supérieur	12	■	☞
AL3285	Château Treytins, Montagne St-Emilion	12	■	☞
» BURGUNDY				
AL2318	Bourgogne Pinot Noir, Domaine Fichet	12	■	☞
FOR063	Petit Chablis, Domaine du Colombier	12	■	☞
FOR064	Chablis, Domaine du Colombier	12	■	☞
FOR065	Chablis, 1er Cru, Fourchaumes, Domaine du Colombier	12	■	☞
AL2317	Mâcon-Villages Domaine Fichet	12	■	☞
» LANGUEDOC & SOUTH WEST				
FOR097	Chardonnay, Vignoble du Sud	12	■	☞
FOR095	Merlot, Vignoble du Sud	12	■	☞
AL1094	Mont Rocher, Viognier, Vieilles Vignes, IGP Pays d'Oc	6	■	☞
AL1096	Mont Rocher, Malbec, Vieilles Vignes, IGP Pays d'Oc	6	■	☞
AL1097	Mont Rocher Rosé, Vieilles Vignes, IGP Pays d'Oc	6	■	☞
FOR094	Picpoul de Pinet, Les Jeantels	6	■	☞
AL1026	Pierre et Papa Rose, IGP Pays d'Hérault	6	■	☞
FOR096	Sauvignon Blanc, Vignoble du Sud	12	■	☞
» LOIRE				
AL1102	Sancerre Blanc, Domaine Picard	12	■	☞
LIB022	Domaine de Belair, Pouilly Fume	12	■	☞
» PROVENCE				
FOR084	Chateau Routas Provence Rosé, Coteaux Varios	12	■	☞
FOR008	Sea Change Provence Rosé	6	■	☞
» RHONE				
FOR025	Domaine Quiot Cotes du Rhone Parcelles 38	12	■	☞
FOR099	Domaine Quiot Chateauneuf-du-Pape Parcelles 38	12	■	☞

GRANDS VINS D'ALSACE
Gustave Lorentz
 à Bergheim depuis 1836
 FRANCE

GEWÜRZTRAMINER RÉSERVE

Supple and fresh, complex and rich but still elegant and food friendly due to its freshness. Gastronomic Gewürztraminer with surprisingly dry finish!



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Perinitza



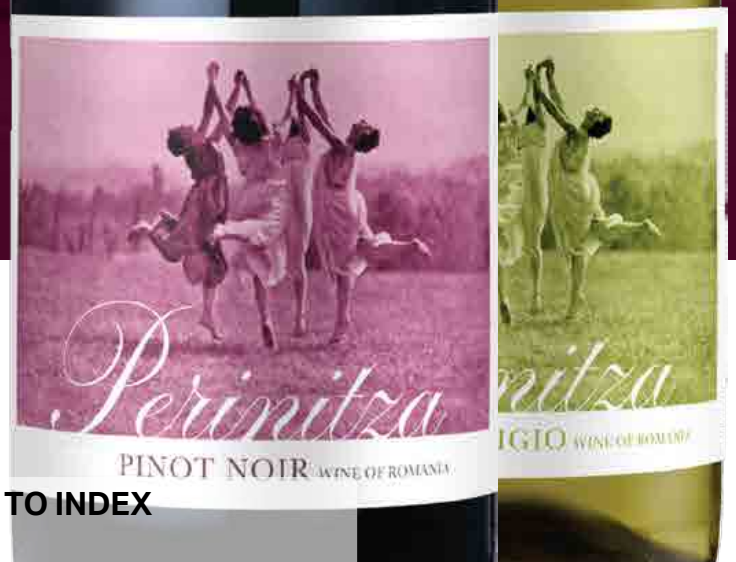
Perinitza, a traditional Romanian wedding dance known all around Eastern Europe. It is a dance best attempted after a few glasses of wine!

PERINITZA PINOT NOIR

Gorgeous flavours! Dark, rich and potent with layers of complex black cherry, raspberry and cinnamon. Spicy aromas with a lingering aftertaste.

PERINITZA PINOT GRIGIO

Opulent aromas of grapefruit and peach. This wine is packed with apple and melon flavours followed by a delicious, citrusy acidity.



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AUSTRIA

Product Code	Description	Case Size	Colour	Closure
» KAMPTAL				
ABS070	Allram Grüner Veltliner Strass	6	■	☞

GERMANY

Product Code	Description	Case Size	Colour	Closure
» PFALZ				
ABS060	WALT Pinot Noir	6	■	☞
ABS040	WALT Riesling	6	■	☞
» MOSEL VALLEY				
ABS061	WALT LO 0.5% – Low Alcohol Riesling	6	■	☞

ROMANIA

Product Code	Description	Case Size	Colour	Closure
» BANAT				
FOR067	Pinot Grigio, Perinitza	6	■	☞
FOR068	Pinot Noir, Perinitza	6	■	☞



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BOTTER



Venezia 1928

PINOT GRIGIO VENEZIE D.O.C.

Fresh Pinot Grigio with good weight and balance. Stone fruit characters and hints of white flowers are present.



PINOT GRIGIO ROSATO SICILIANE D.O.C.

Light rose colour, the elegant bouquet has intense notes of acacia flowers. Dry, soft and well-balanced on the palate, round and full-bodied. Ideal as an apéritif.



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ITALY

Product Code	Description	Case Size	Colour	Closure
» ABRUZZO				
LIB014	Montepulciano d'Abruzzo, Gran Sasso	6	■	☐
ABS068	Villa Danti Verdicchio Anfora Castelli di Jesi DOC Classico	6	■	☞
» PIEDMONT				
FOR058	Botter, Barolo, DOCG	6	■	☐
» PUGLIA				
AL6781	Primitivo, Salento IGT, Casato di Melzi	6	■	☐
AL6780	Salice Salentino Riserva DOC, Casato di Melzi	6	■	☐
AL6778	Sangiovese IGT Puglia, Terre Allegre	6	■	☞
AL6776	Trebbiano IGT Puglia, Terre Allegre	6	■	☞
» SICILY				
AL6782	Palazzo del Mare Rosso, Sicily IGT	6	■	☞
FOR043	Pinot Grigio Rosato IGT, Botter	12	■	☞
» TUSCANY				
AL1027	Chianti DOCG, Loggia del Conte, Le Chiantigiane	6	■	☐
» VENETO				
FOR016	Botter Merlot Veneto	12	■	☐
ABS024	Carlo Damiani Pinot Grigio DOC	6	■	☞
ABS025	Carlo Damiani Pinot Grigio Rose DOC	6	■	☞
AL6789	Cielo e Terra Casa Defra Pinot Grigio	6	■	☞
AL6786	Cielo e Terra Casa Defra Pinot Grigio Rosé	6	■	☞
FOR042	Pinot Grigio DOC, Botter	12	■	☞
ABS006	Fabiano Valpolicella DOC Classico Rippaso	6	■	☐
» SARDINIA				
FOR082	Passo Antico, Appassimento, Sardinia	6	■	☐



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Bodegas Manzanos, DOCa Rioja

The history of Manzanos wines dates back to 1890 when the first generation of the Fernández de Manzanos family established a small winery in Azagra in the heart of the Rioja appellation. Through successive generations, the estate and winery expanded and now rests in the capable hands of the 5th generation, brothers Victor and David, along with their young and dynamic team.

Azagra itself lies within the newly designated 'Rioja del Reyno' sub-region of Rioja which is to the north of the region, protected by the Sierra de Cantabria mountain range. Despite their youth, the brothers are realising their vision to become one of the most important quality producers within the whole appellation and have invested heavily in terms of vineyard and business acquisition to help consolidate their position.

With access to nearly 1,000 hectares of mature vineyards, 250 of which are owned, oenologist and technical director Borja Ripa, with his youthful flair, is fashioning fruit-forward, modern wines from this classic region. One of the hidden jewels



within their own vineyards are decent holdings of the oldest Graciano vines in the region and therefore the world. This indigenous variety is becoming more fashionable, especially as a single varietal expression and is certainly worthy of closer attention.

Borja Ripa
Technical Director & Winemaker



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SPAIN

Product Code	Description	Case Size	Colour	Closure
» ARAGON				
AL4588	Vida Essencia Garnacha, Luis Marin	6	■	☞
» GALICIA				
AL7405	Lagar de Bouza Albariño, Bouza do Rei	12	■	☐
FOR086	Sand Boy Albarino	12	■	☐
» LA MANCHA				
AL9073	Castillo del Moro Airen Sauvignon	6	■	☞
AL9071	Castillo del Moro Tempranillo Rosado	6	■	☞
AL9072	Castillo del Moro Tempranillo Syrah	6	■	☞
» RIBERA DEL DUERO				
FOR093	Mayor de Castilla Tinto Reserva Ribera del Duero	6	■	☐
» RIOJA				
AL2001	Tempranillo Rioja, Manzanos	12	■	☞
AL7413	Rioja Blanco, Finca Manzanos	12	■	☞
AL2634	Rioja Gran Reserva, Finca Manzanos	12	■	☐
AL7515	Rioja Rosado, Finca Manzanos	12	■	☞
AL7483	Rioja Crianza, Finca Manzanos	12	■	☐
AL7479	Rioja Reserva, Finca Manzanos	12	■	☐
FOR026	Vina Amate, Rioja Tempranillo	6	■	☐

PORTUGAL

Product Code	Description	Case Size	Colour	Closure
» ALENTEJO				
ABS041	Dom Rafael White, Herdade do Mouchao	6	■	☐
ABS059	Monte da Ravasqueira, Classico Red	6	■	☐
» DOURO				
ABS064	Quinta do Portal d'Ouro Tinto	6	■	☐
» VINHO VERDE				
ABS063	Quinta do Portal Trevo Branco, Vinho Verde DOC	6	■	☐
FOR027	The Fifth Quarter Vinho Verde	6	■	☞

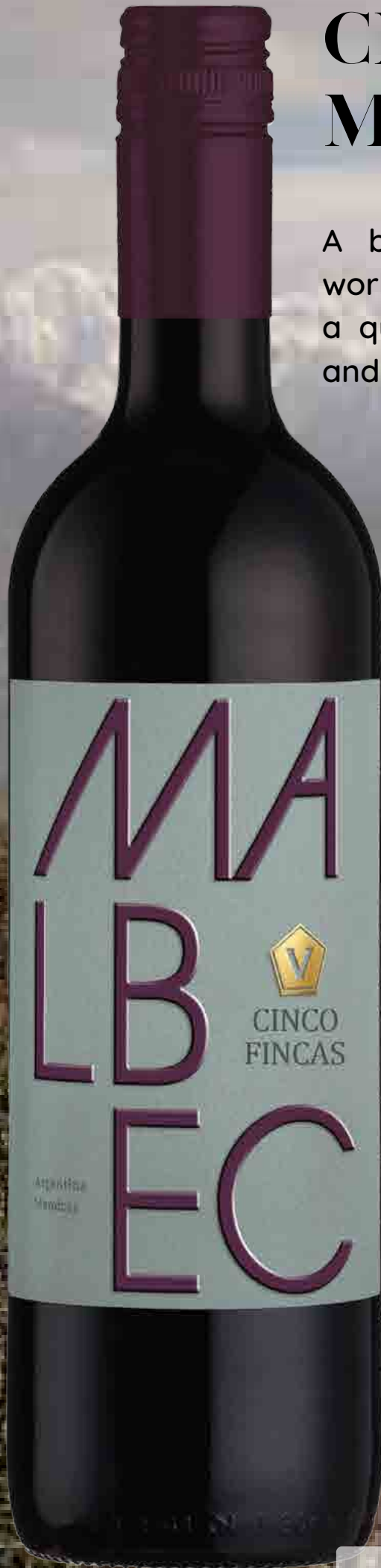
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CINCO FINCAS MALBEC

A blend rigorously selected from five vineyards, working with local growers, across Mendoza. Creating a quintessential Argentine Malbec packed with fruit and freshness for an incredible price.



"Quaffable, easy-drinking with copious amounts of blackberry, plum and cherry fruit flavours. It just makes you reach for another glass..."

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ARGENTINA

Product Code	Description	Case Size	Colour	Closure
» MENDOZA				
AL4068	Cinco Fincas Malbec	6	■	🌀
FOR073	Goyenechea Centenario Malbec	12	■	🗄
FOR077	Goyenechea Malbec	12	■	🗄
FOR089	Hanger & Flank Malbec	12	■	🌀
TRI012	Trivento Golden Reserve Malbec	6	■	🗄
TRI004	Trivento Tribu Malbec	12	■	🌀
ABS010	Sol de Mayo Malbec	6	■	🌀

HANGER & FLANK



WINERY:

A quality, family run producer that is one of the most respected wine houses in the region. Many decades of wine making experience have gone into producing this wine.

TASTING:

Hanger & Flank's new love of flavour. Some cuts of beef need a great Malbec to match with them. This rich, full-bodied Argentinean red with notes of blackberry and chocolate does the job perfectly. Terrific nose of pure blueberry and blackberry fruits. A well-balanced and rich wine, with lush fruit flavours of boysenberry and blackberry.

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RED ROCK

Taking in both the cool climate of South-East Australia and the Riverland fruit, Red Rock combines the best of modern winemaking techniques with artisan craftsmanship to blend wines that are easy-drinking and fruit-driven with enough complexity and finesse to match with the finest food.



AUSTRALIA

Product Code	Description	Case Size	Colour	Closure
» ADELAIDE HILLS				
AL9063	Thistledown 'The Great Escape' Chardonnay	6	■	☞
» BAROSSA VALLEY				
AL9064	Thistledown 'Thorny Devil' Single Vineyard Grenache	6	■	☞
» MCLAREN VALE				
AL9065	Thistledown 'Cunning Plan' Shiraz, McLaren Vale	6	■	☞
» CLARE VALLEY				
AL9062	Wild & Wilder 'The Courtesan' Riesling	12	■	☞
» SOUTH				
ABS065	Corryton Burge Chardonnay	12	■	☞
ABS066	Corryton Burge Cabernet Sauvignon	12	■	☞
ABS067	Corryton Burge Shiraz	12	■	☞
FOR098	Normans Holbrooks Road Sauvignon Blanc	12	■	☞
» SOUTH EAST				
AL9060	One Chain 'The Googly' Chardonnay	12	■	☞
AL9061	One Chain 'The Wrong Un' Shiraz Cabernet	12	■	☞
FOR009	Red Rock Chardonnay	12	■	☞
FOR041	Red Rock Shiraz	12	■	☞

CORRYTON BURGE

Our roots stretch back six generations to one of the original settler families of the Barossa Valley. Wine isn't just something we make, its part of who we are. We don't work in the industry, we live it. Every single day. With Corryton Burge, we haven't just made great wine, we've put our heart and soul into it.

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EXCEPTIONAL
WINES
CRAFTED IN BALANCE WITH
NATURE

NEW



CHILE

Product Code	Description	Case Size	Colour	Closure
» CACHAPOAL VALLEY				
FOR014	Torreón de Paredes Merlot	12	■	☞
» CASABLANCA VALLEY				
ABS069	Casas del Bosque Reserva Chardonnay	6	■	☞
ABS062	Casas del Bosque Reserva Sauvignon Blanc	6	■	☞
» CENTRAL VALLEY				
CYT001	CYT Cabernet Sauvignon	12	■	☞
CYT037	CYT Chardonnay/Pedro Ximenez	12	■	☞
CYT002	CYT Merlot	12	■	☞
CYT004	CYT Sauvignon Blanc	12	■	☞
CYT027	Concha y Toro Mountain Range Merlot	12	■	☞
CYT008	Concha y Toro Mountain Range Rosé	12	■	☞
CYT028	Concha y Toro Mountain Range Sauvignon Blanc	12	■	☞
AL9424	Costa Vera Chardonnay	12	■	☞
AL9426	Costa Vera Cabernet Sauvignon	12	■	☞
AL1869	Costa Vera Carmenere	12	■	☞
AL8614	Los Espinos Merlot Reserva	12	■	☞
AL8618	Los Espinos Sauvignon Blanc Reserva	12	■	☞
CYT039	Los Gansos Viognier	12	■	☞
CYT040	Los Gansos Pinot Noir	12	■	☞
» RAPEL VALLEY				
ABS038	Casas del Bosque Reserva Carmenere	6	■	☞

CONCHA Y TORO

CyT

The CyT Wine of Chile range from Concha y Toro captures the vibrancy of New World wine and Chilean quality.

- On Trade Exclusive Wines
- Impressive quality and great value wines
- Premium Concha y Toro branded cue provides consumers with reassurance
- Contemporary and standout labels



drinkaware.co.uk for the facts
Nielsen 52w/e 05.10.19

CYT UK
PREMIUM WINES FROM THE AMERICAS

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www.cyt-uk.com

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NEW ZEALAND

Product Code	Description	Case Size	Colour	Closure
» MARLBOROUGH				
FOR023	Enzed Marlborough Sauvignon Blanc	6	■	☞
CWS009	Snapper Rock Marlborough Sauvignon Blanc	12	■	☞
CWS010	Snapper Rock Marlborough Sauvignon Rose	12	■	☞
CWS001	Snapper Rock Marlborough Pinot Noir	12	■	☞
CWS006	Two Rivers 'Convergence' Marlborough Sauvignon Blanc	12	■	☞

SR
SNAPPER
ROCK
WINE OF NEW ZEALAND

“ Fresh and gorgeously aromatic with rockmelon, feijoa, kiwifruit and lemon zest. Powerfully expressive on the palate delivering intense juicy fruit and vibrant acidity ”

Sam Kim, Wine Orbit
5 Star Review
(July 2022)

SNAPPER ROCK
Sauvignon Blanc
2022

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SOUTH AFRICA

Product Code	Description	Case Size	Colour	Closure
» COASTAL				
DGB025	Roxton by Brampton	6	■	☐
» WESTERN CAPE				
DGB056	Douglas Green Chenin Blanc	6	■	☐
DGB057	Douglas Green Sauvignon Blanc	6	■	☐
DGB058	Douglas Green Pinotage Rose	6	■	☐
DGB059	Douglas Green Cabernet Sauvignon	6	■	☐
DGB060	Douglas Green Shiraz	6	■	☐
DGB011	Franschhoek Cellar 'Town Hall' Un-Oaked Chardonnay	6	■	☐
DGB012	Franschhoek Cellar 'The Old Museum' Merlot	6	■	☐
DGB013	Franschhoek Cellar 'Baker Station' Shiraz	6	■	☐
DGB015	Franschhoek Cellar 'The Stone Bridge' Pinotage	6	■	☐
DGB023	Franschhoek Cellar 'Club House' Rose	6	■	☐
DGB009	Franschhoek Cellar 'Statue de Femme' Sauvignon Blanc	6	■	☐
DGB062	The Cattleman's Club Red	6	■	☐
DGB005	Tall Horse Chardonnay	6	■	☐
DGB020	Tall Horse Chenin Blanc	6	■	☐
DGB021	Tall Horse Merlot	6	■	☐
DGB008	Tall Horse Pinotage Rose	6	■	☐
DGB004	Tall Horse Sauvignon Blanc	6	■	☐
DGB006	Tall Horse Shiraz	6	■	☐
» STELLENBOSCH				
DGB031	Boschendal Nicolas	6	■	☐
DGB061	'The Last Elephant' Franschhoek Cellar	3	■	☐



the last elephant

This wine is a tribute to the last elephant that was seen departing the Franschhoek Valley in the late 19th century.

A red wine blended from the best batches the winery can produce every year. Polished black fruit, evident tannins yet supple with a complex palate and a well-integrated modern finish. An iron fist in a velvet glove.



Blend Information:

Merlot	60%
Cabernet Sauvignon	25%
Cabernet Franc	10%
Petit Verdot	5%

FRANSCHOEK CELLAR

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Product Code	Description	Case Size	Colour	Closure
» CALIFORNIA				
FOR045	Willowood White Zinfandel (Rose)	12	■	☞
ABS036	Grgich Hills Estate Cabernet Sauvignon	6	■	☞
ABS037	Grgich Hills Estate Chardonnay	6	■	☞
FOR088	The Pitmaster Zinfandel Red	12	■	☞



Grgich Hills Estate is known as a benchmark Napa Valley wine estate, consistently producing wines of the highest quality. Miljenko "Mike" Grgich first became known worldwide when the Chardonnay he crafted outscored the best of France and revolutionised the wine world. The tasting

shattered the myth that only French soil could produce world class wine and it energised the Napa Valley wine industry.

On Independence Day, July 4th 1977, Mike and Austin Hills of Hills Bros. coffee family, broke ground in Rutherford to build Grgich Hills Cellar.

Committed to natural winegrowing and sustainability,

they farm five estate vineyards without artificial chemicals, rely on wild yeast fermentation and use passion and art to handcraft food-friendly, balanced and elegant wines. The winery converted to solar power in 2006 and is completely estate grown, changing its name to Grgich Hills Estate in 2007 in recognition of this significant accomplishment.

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DESSERT WINE

Product Code	Description	Case Size	Colour	Closure
» CHILE				
FOR074	Torreón de Paredes 'Sweet Raquel' Late Harvest Reserva 37.5cl	12	■	☞
» FRANCE				
FOR002	Sauternes, Reserve Dulong 50cl	6	■	☐



TORREÓN
DE PAREDES®
RENGO • CHILE

Enjoy the Torreón experience

**SWEET RAQUEL
LATE-HARVEST RESERVA**

APPELLATION
Cachapoal Valley

VINEYARD
Located within the Central Valley are the upper reaches of the Cachapoal Valley, one of Chile's historic winegrowing valleys. In this valley lies the town of Rengo that is protected by the mountain range that creates an area cooler and more arid than the rest of the valley.
The Torreón de Paredes vineyard, built on alluvial soil, is situated in the mighty Andes, which not only our winery, but also creates the dramatic contrasts between day and night temperatures which result in richer, juicier grapes.

VARIETALS
Sauvignon Blanc 60% — Gewürtztraminer 40%

TECHNICAL INFO
ABV: 12.5% T/A: 4.37 g/L (H2SO4) pH: 3.23 R/S: 92.59 g/L

TASTING NOTES
Golden yellow in colour with an elegant bouquet of candied orange and honey. The palate is unctuous and intense with a long finish. Delicate acidity combined with elegant sweetness lends to this wine an excellent structure and a great potential for bottle aging.



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TAYLOR'S

Taylor's is one of the oldest and most prestigious port producers, founded over three centuries ago in 1692 and remains an independent family owned and run business and is dedicated entirely to the production of the finest quality Port, from the planting of the vineyards and the cultivation of the grapes to the making, ageing, blending and bottling of the wines. Its headquarters are within the ancient lodges in Oporto where their fine and rare ports reach maturity.

Taylor's is the proud owner of extensive grade A vineyard sites in the Douro Valley. This unique terroir separated from the sea by the Marão mountains and protected from the rainy winds of the Atlantic, has a climate of baking, dry summers and severe winters. It is a land of austere beauty. The family's commitment to the future of Port is demonstrated by its determination to preserve the unique environment of the Douro Valley through the promotion of sustainable and responsible viticulture.



TAYLOR'S®

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FORTIFIED WINE

Product Code	Description	Case Size	Colour	Closure
» MADEIRA				
MTZ017	Henriques & Henriques 3 Year Old Madeira - Full Rich	6	■	☐
» PORT				
MTZ005	Taylor's LBV	6	■	☐
» SHERRY				
FOR078	Gonzalez Byass, Tio Pepe, Fino	6	■	☐
FOR079	Gonzalez Byass, La Concha, Amontillado	6	■	☐
MTZ029	Pasada Pastrana Manzanilla, Bodegas Hidalgo-La Gitana	6	■	☐
MTZ032	Pedro Ximenez Triana, Bodegas Hidalgo-La Gitana 50cl	12	■	☐

González Byass
Desde 1835
Familia de Vino

TIO PEPE FINO SHERRY

Uncompromisingly dry, refreshing and distinctive. The perfect partner for savoury nibbles, olives, fried fish, Spanish ham and, of course, tapas.

LA CONCHA AMONTILLADO SHERRY

Pale mahogany in colour, full-bodied, smooth and very tasty. Pungent aromas of hazelnuts with a touch of caramel.



KEY // COLOUR / ■ White / ■ Red / ■ Rose // CLOSURE / ☐ Stelvin / ☐ Cork

Bellwether Wines - Wine Division of Oakham Ales

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SINGLE SERVE

Product Code	Description	Case Size	Colour	Closure
FOR018	Botter Prosecco Spumante DOC 20cl	24	■	☞
FOR019	Botter Prosecco Rosé Spumante DOC 20cl	24	■	☞
FOR038	D'Vine Angels Pinot Grigio 187ml	24	■	☞
FOR056	D'Vine Angels Chardonnay 187ml	24	■	☞
FOR046	D'Vine Angels White Zinfandel (Rose) 187ml	24	■	☞
FOR007	D'Vine Angels Merlot 187ml	24	■	☞
FOR083	D'Vine Angels Sauvignon Blanc 187ml	24	■	☞
FOR062	D'Vine Angels Shiraz 187ml	24	■	☞
FOR085	Las Condes Cabernet Sauvignon 187ml	24	■	☞
TRI011	Trivento Reserve Malbec 187ml	12	■	☞



KEY // COLOUR / ■ White / ■ Red / ■ Rose // CLOSURE / ☞ Stelvin / ☐ Cork

Bellwether Wines - Wine Division of Oakham Ales

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BIN ENDS

Product Code	Description	Case Size	Colour	Closure	
AUSTRALIA					
» BAROSSA VALLEY					
AL9066	Wild & Wilder 'The Exhibitionist' Merlot	12	■	☺	£7.95
CHILE					
» ALSACE					
CYT038	Concha y Toro Mountain Range Pinot Grigio	12	■	☺	£5.99
FRANCE					
» ALSACE					
FOR071	Pinot Gris, Reserve, Gustave Lorentz	12	■	☺	£9.50
USA					
» OREGON					
ABS044	Willamette Valley Chardonnay, Twill Cellars	6	■	☐	£10.00

WHILE STOCKS LAST

KEY // **COLOUR** / ■ White / ■ Red / ■ Rose // **CLOSURE** / ☺ Stelvin / ☐ Cork

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NOTES

Table of Pricing Factors at 20% VAT Rate

Margin Factor	10%	20%	25%	30%	31%	32%	33%	34%	35%	36%	37%
	1.333	1.500	1.600	1.714	1.739	1.765	1.791	1.818	1.846	1.875	1.905
Margin Factor	38%	39%	40%	41%	42%	43%	44%	45%	46%	47%	48%
	1.935	1.967	2.000	2.034	2.069	2.105	2.143	2.182	2.222	2.264	2.308
Margin Factor	49%	50%	51%	52%	53%	54%	55%	56%	57%	58%	59%
	2.353	2.400	2.449	2.500	2.553	2.609	2.667	2.727	2.791	2.857	2.927
Margin Factor	60%	61%	62%	63%	64%	65%	66%	67%	68%	69%	70%
	3.000	3.077	3.158	3.243	3.333	3.429	3.529	3.636	3.750	3.871	4.000
Margin Factor	71%	72%	73%	74%	75%	76%	77%	78%	79%	80%	81%
	4.138	4.286	4.444	4.615	4.800	5.000	5.217	5.455	5.714	6.000	6.316

1 Find the factor for the required margin 2 Multiply the EX-VAT buying price by that factor 3 This gives you an INC-VAT selling price

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